



VISCARDI AG



Presentation for the Alpha Summit Europe 2006



The IPO of asknet AG

30 November 2006

Initial Public Offering of asknet AG – November 2006

Issuer	<ul style="list-style-type: none">asknet AG (Karlsruhe, Germany)
Issue type	<ul style="list-style-type: none">Initial Public Offering
Listing	<ul style="list-style-type: none">Entry Standard of the Frankfurt Stock Exchange
Number of shares	<ul style="list-style-type: none">Total: 2,400,000 ordinary bearer shares<ul style="list-style-type: none">1,440,000 shares from a capital increase650,000 shares from existing investors310,000 greenshoe shares from existing investors
Offering price	<ul style="list-style-type: none">€9.00
Issue size	<ul style="list-style-type: none">€21.6 million

Pre-Marketing and Roadshow



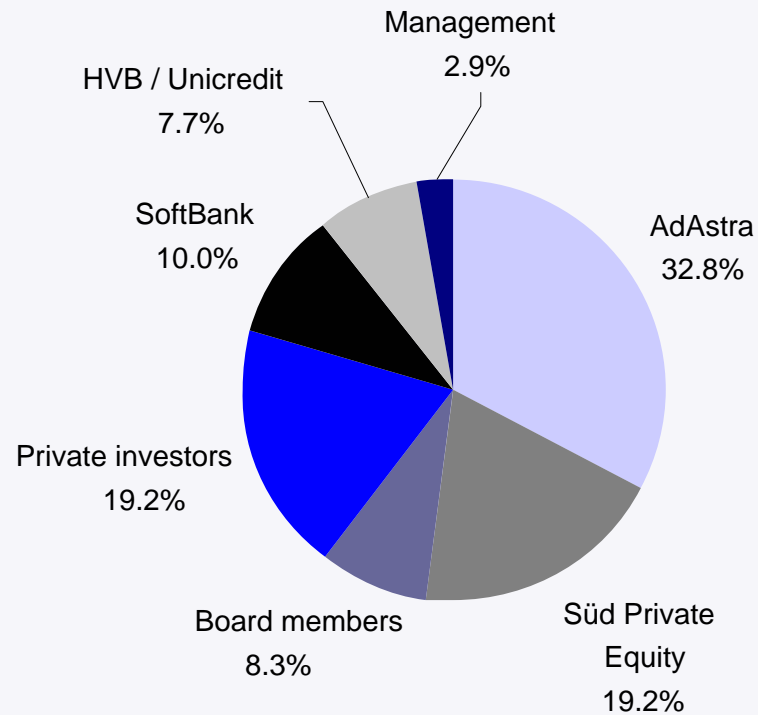
- Four weeks of pre-marketing and roadshow

- Meetings with approx. 40 institutional small and mid-cap investors

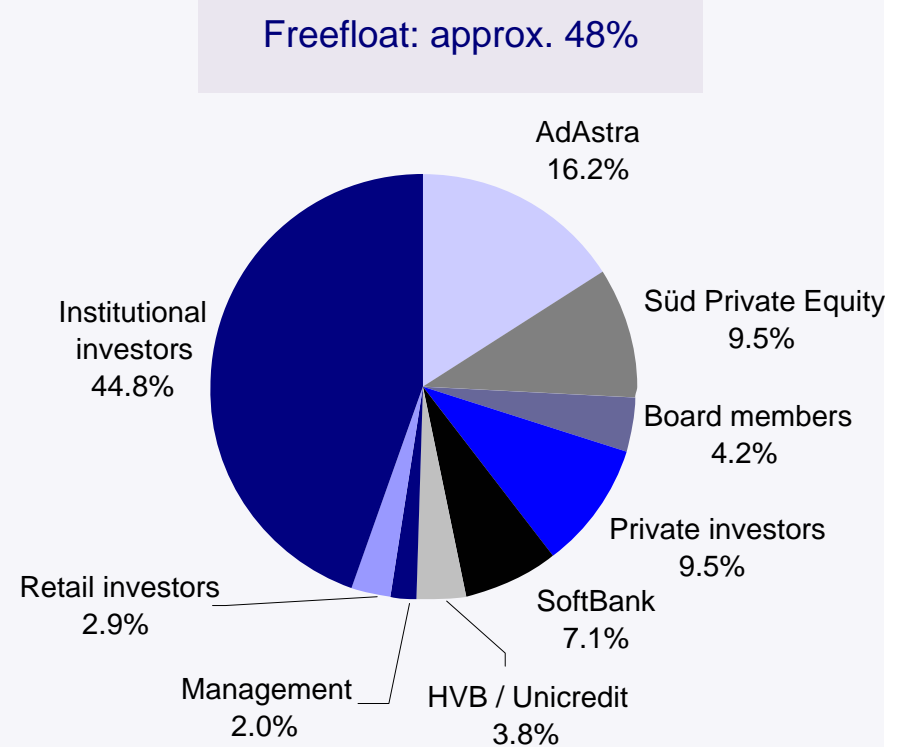
- Meetings were held in Frankfurt, Munich, Düsseldorf, Cologne, Hamburg, Vienna, Zurich, London

Shareholder Structure Pre and Post IPO

Pre IPO



Post IPO



Key Transaction Highlights

- 1. VISCARDI acted as Sole Lead Manager and Bookrunner**
- 2. VISCARDI was selected as financial advisor due to its expertise in equity capital markets and in the software / eCommerce space**
- 3. Investors were convinced by the attractive equity story of asknet despite the fact that the company is expected to break even only in 2007**
- 4. VISCARDI generated strong demand from both German and other European high profile institutional investors as well as retail investors**
- 5. The offering was successfully executed against a background of difficult IPO market conditions (several IPOs postponed, pulled or downsized)**